

## Message Text

LIMITED OFFICIAL USE

PAGE 01 ABU DH 01892 260857Z  
ACTION NEA-10

INFO OCT-01 EUR-12 EB-07 ISO-00 /030 W  
-----090714 260859Z /10  
R 260835Z JUN 77  
FM AMEMBASSY ABU DHABI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6284  
AMEMBASSY ATHENS

LIMITED OFFICIAL USE ABU DHABI 1892

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, TC  
SUBJ: US COMPANN'S BID ON ABU DHABI STEEL WORKS EXPANSION

REF: STATE 070911

1. ABU DHABI DEPT OF PETROLEUM AND INDUSTRY (DPI) EXPECTS TO  
SELECT FIRM FOR STEEL L  
ROLLING MILL EXPANSION THIS MONTH. FIRMS  
UNDER CONSIDERATION ARE MANDERSTAN & PARTNERS AND DAVY  
ASHMORE (BOTH U.K.), KOBE (JAPAN), EISENBAU (GERMANY), AND  
AUSTROPLAN (AUSTRIA). ARTHUR G. MCKEE PROPOSAL IS NOT  
REPEAT NOT BEING CONSIDERED BECAUSE MCKEE DECLINED TO SUBMIT  
FIXED PRICE FOR BOTH PHASES--FEASIBILITY STUDY (PH 1) AND DESIGN,  
PROJECT MANAGEMENT, AND CONSTRUCTION SUPERVISION (PH 2)--OF  
PROJECT.

2. MCKEE DID SUBMIT FIXED PRICE FOR MOST OF PHASE ONE  
WORK, BUT DPI WAS WILLING TO CONSIDER ONLY THOSE FIRMS  
WHICH WOULD QUOTE FIXED PRICE FOR BOTH PHASES. DPI  
SPECIFICALLY ASKED MCKEE TO PROVIDE FIXED PRICE FOR  
PHASE TWO, BUT MCKEE DECLINED.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABU DH 01892 260857Z

3. IT SHOULD HAVE COME AS NO SURPRISE TO MCKEE THAT FIXED  
PRICE BID WAS REQUIRED ON REROLLING MILL EXPANSION. EMB-  
OFFS HAVE TOLD MCKEE REPS ON SEVERAL OCCASIONS THAT FIXED  
PRICE BIDS ARE STANDARD REQUIREMENT HERE, AND UNTIL THEY  
ARE WILLING TO BID ON FIXED PRICE BASIS THEIR PROSPECTS OF  
WORKING HERE WILL BE SLIGHT.

DICKMAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 26-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ABUDH01892  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770228-0466  
**Format:** TEL  
**From:** ABU DHABI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770618/aaaaapk.kel  
**Line Count:** 63  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** f6d27e76-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 70911  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 24-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2030893  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US COMPANN'S BID ON ABU DHABI STEEL WORKS EXPANSION  
**TAGS:** BEXP, TC  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/f6d27e76-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009